# THE INDEPENDENT INSURANCE AGENTS' ASSOCIATION OF MONTANA

GROW

# Who we are

The Independent Insurance Agents' Association of Montana (IIAM) represents over one hundred independent insurance agencies and branches.

Our members are small businesses that employ nearly one thousand Montanans in communities throughout the state. As independent agents, our members provide Montana consumers with choice, customization and advocacy in both their personal and commercial insurance coverage.

On the national level, IIAM is affiliated with the Independent Insurance Agents and Brokers of America, Inc. (IIABA)

#### **Member Benefits Include:**

- <u>Agency Management Resources</u>
- Market Access
- Insurance Products for Your Agency and Your Client
- <u>State and Federal Advocacy</u>
- Professional and Staff Development
- Trusted Choice Branding and Marketing

BIG 6°

THRIVE

#### **YOUR TEAM**

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## **Insurance Products**

### **For Yor Agency**

- Professional Liability
- <u>RLI Commercial Package</u> (BOP, Auto, Work Comp, Excess)
- Cyber Coverage
- <u>Retirement services</u>
- <u>Big "I" Employee Benefits</u> (Group Life, STD, LTD, Dental, Vision)

## **For Yor Clients**

- <u>Workers' Compensation</u> (Montana State Fund)
- <u>RLI Personal Umbrella</u>
- Anderson & Murison Umbrella
- <u>Cyber Coverage</u>
- <u>RLI Home Business Policy</u>
- <u>Difference in Conditions</u> -(Earthquake/Landslide/Flood)
- Selective Flood
- Big "I" Markets
- Special Events (MMIA/Alliant)
- <u>Affluent Homeowners</u> (Chubb, AIG)
- Cannabis Insurance
- <u>Crump Life Insurance Services</u>

# **Big "I" Markets**

<u>Big "I" Markets</u> is an online market access system available exclusively to Big "I" members featuring no fees, no volume commitments and competitive commissions.

#### What can you access?

A suite of top tier products, including personal lines with Safeco and Travelers, cyber, bonds, commercial packages, non-standard homeowners and more.

## Public Risk Insurance Management Inc.

Public Risk Insurance Management, Inc. (PRIM) is a for-profit corporation formed by the Independent Insurance Agents' Association of Montana to conduct the business of the wholesale and retail sales of products and services.

Through PRIM, association members have access to both state and national resources.

# Non-Insurance Programs & Services

<u>Agents Council for Technology</u>

<u>Ask an Expert</u>

- <u>Risk Management Website</u>
- <u>Rough Notes Advantage-Plus</u>
  - ePay Policy
  - <u>rPost</u>
    Big "I" Hires
  - Contract Reviews
  - <u>Marketing & Branding</u>

Invest

<u>Virtual University</u>

• Education

- Monthly Legislative Update
   Webinar
  - DocuSign
    - <u>Caliper</u>
  - InsurBanc
    - <u>UPS</u>
  - <u>Website Design</u>
  - Best Practices
  - Insure Response