



# BIG I MONTANA'S LEARNING TRACKS

## ACCREDITED CUSTOMER SERVICE REPRESENTATIVE (ACSR)

### STEP ONE:

**ACSR 321:** BECOMING A SUCCESSFUL CSR

**ACSR 322:** ADDRESSING COVERAGE INQUIRIES

**ETHICS 311:** ETHICAL DECISION MAKING IN RISK AND INSURANCE

### STEP TWO:

**M-AB 123:** UNDERSTANDING SUPPLEMENTAL PERSONAL LINES

**M-AB 132:** UNDERSTANDING P&C RATEMAKING AND PRICING

**M-AB 133:** EXCELLING AT ACCOUNT MANAGEMENT

**33 TOTAL CE CREDITS**

*\*EXAM REQUIRED, INCLUDED IN LEARNING TRACK PRICING\**

### **BENEFITS**

- Discounts with your Big I Montana membership.
- ALL courses include CE credit.
- All courses count toward a designation and have pathways to other designations, making this a foundation for many different building blocks.
- No annual fees or future exams for this designation.
- Only 3 - 5 months to complete.

**RETAIL COST: \$1,193**

**BIG I MONTANA MEMBER COST: \$900**

**SIGN UP NOW**

**contact BIG I MONTANA** for more information

303-512-0627

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