



# BIG I MONTANA'S LEARNING TRACKS

## NEW PRODUCER TRAINING PERSONAL LINES CONCENTRATION

### TRAINING PATHWAY: PROFESSIONAL RISK CONSULTANT (PRC)

#### STEP ONE:

**PRC 110:** INSURANCE FOUNDATIONS FOR AGENTS & BROKERS

**ETHICS 311:** ETHICAL DECISION MAKING IN RISK & INSURANCE

#### STEP TWO:

**PRC 111:** RECOMMENDING COVERAGE SOLUTIONS

#### STEP THREE:

**M-AB 122:** HELPING CLIENTS PREPARE FOR THE WORST

**M-AB 123:** UNDERSTANDING SUPPLEMENTAL PERSONAL LINES

**M-AB 125:** LEADING AND COACHING SKILLS

*\*EXAM REQUIRED, INCLUDED IN LEARNING TRACK PRICING\**

### BENEFITS

- Discounts with your BIG I MONTANA membership
- ALL courses include CE credit
- All courses count toward a designation and have pathways to other designations, making this a foundation for many different building blocks.
- No annual fees or future exams for this designation.

**RETAIL COST: \$1,373**

**BIG I MONTANA MEMBER COST: \$950**

**SIGN UP NOW**

**contact BIG I MONTANA** for more information

 303-512-0627

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