

AGENTS SERVICE CORPORATION (ASC)

SUBMISSION CHECKLIST FOR IIAMT AGENTS

PRE-SUBMISSION REQUIREMENTS:

- Agency is formally appointed with a signed producer agreement on file
- Valid state insurance license provided (agency license and producers license(s))
- Current E&O insurance (\$1M/\$2M limit) & Cyber insurance (\$500K Minimum Limit) documentation submitted (Cyber not required, but highly encouraged)

SUBMISSION PACKAGE MUST INCLUDE:

- Completed ACORD application(s) (appropriate for the line of business)
- Signed supplemental application (if applicable for class of business)
- 3-5 years of current, valued loss runs (for commercial risks)
- Target premium and desired effective date provided
- Driver's license (personal auto) or MVRs/driver schedule (commercial auto)

SUBMISSION PROCESS:

- Email submission to: submissions@piiac.com
- Use subject line format: **[Agency Name] [Insured Name] - [Line of Business] - [Effective Date]**
- Allow 24-48 business hours for initial review

BINDING REQUIREMENTS:

- Binder request submitted in writing with a copy of signed quote and application(s)
- Requested effective date and final coverage terms clearly stated

ADMINISTRATION & COMPLIANCE:

- Commission structure per producer agreement
- Payment terms followed (direct bill)
- Renewals reviewed 30-45 days in advance and updated as needed
- All submissions comply with state and carrier regulations



Email: submissions@piiac.com

Phone: 303.512.0627

AGENTS SERVICE CORPORATION (ASC) MARKET ACCESS GUIDE

HELPING MONTANA'S INDEPENDENT INSURANCE AGENCIES GROW

ASC GIVES YOU ACCESS TO THE FOLLOWING MARKETS:



AmTrust

Top classes include restaurants (with liquor and delivery) and non-profits. Offers a diverse product range.



National General

National General offers Specially Vehicle Products in Montana including monoline auto and recreational vehicles.



Berkley Management Protection

Private Company Directors & Officers Liability Coverage "D&O", Not-For-Profit Directors & Officers Liability Coverage, Employment Practices Liability Coverage "EPL", Fiduciary Liability Coverage, Crime Coverage, Miscellaneous Professional Liability Coverage (MPL)



Progressive

Comprehensive coverage includes Personal Auto, Motorcycle/ATV, Boat/Personal Watercraft, Motor Home, Travel Trailer, Snowmobile, Renters, Commercial Auto, and more.



CNA

Strong in life sciences, healthcare, and technology, with broad industry capabilities.



Safeco Insurance

A reliable and competitive option for your personal lines clients



Foremost

A one stop householding solution, with insurance products that range from nonstandard to preferred. And with Foremost Signature products, you can offer your customers the convenience of a package or a bundle.



The Hartford

Provides a comprehensive account solution for various risks, allowing you to offer additional solutions to clients.



Hanover

The Hanover Insurance Group offers a comprehensive suite of insurance solutions for small businesses, including tailored options for over 500 industry classes. Hanover also offers specialized coverages like marine, management liability and professional liability.



Travelers

Coverages include home, auto, condo, renters, umbrella, identity fraud, valuable items, boat & yacht, and weddings.



Liberty Mutual

While Liberty Mutual write accounts across a wide commercial appetite, they have the most success with the following risks: Business and personal services, construction, professional services, restaurants, and retail.



United Fire Group (UFG)

BOP-Pro businessowners policy from UFG Insurance is designed for a wide range of small-to medium-sized businesses. Supporting lines are available for eligible BOP-Pro risks-commercial auto, workers compensation and umbrella coverages. Eligible risks: retailers, distributors, services, offices, contractors, and restaurants.

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AGENTS SERVICE CORPORATION (ASC)

MARKET ACCESS GUIDE

HELPING MONTANA'S INDEPENDENT INSURANCE AGENCIES GROW

ABOUT ASC:

ASC exists to help independent insurance agents throughout the west grow their agencies by providing access to a range of insurance markets, especially when direct appointments with carriers are unavailable.

WHY WORK WITH ASC?:

Working with ASC means flexibility and growth **without sacrificing control over your book of business.**

- No volume requirements or access fees
- You own your expirations
- We help you get direct appointments when eligible

AGENCY PROTECTION SERVICES:

Do you need E&O and cyber insurance? ASC can connect you with Public Risk Insurance Management (PRIM) for coverage options.

E&O Insurance – Through exclusive relationships with Westport/Swiss Re
Cyber Liability – Dynamic policy through Coalition

OUR MISSION:

ASC's mission is to help independent agencies **grow** and to **strengthen** the Independent Agency Channel by **increasing its market share.**

CONTACT ASC:

✉ **Email:** submissions@piiac.com

☎ **Phone:** 303.512.0627

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AVAILABLE THROUGH IIAMT & PRIM:



Big "I" Alliance Blue

We provide Big "I" members with access to specialty/niche coverages, program business and hard-to-find markets.



HCIT

Provides catastrophe protection including flood, earthquake, and landslide coverage.



RLI

Home-Business Policy: Ideal for home-operated small businesses.

Personal Umbrella: Standalone policy that doesn't require RLI underlying coverage.



Montana State Fund

Choosing Montana State Fund means gaining a partner in fulfilling your commitment to employee well-being, focusing on how small actions can enhance health, safety, and prosperity for both your employees and your company.




Special Events

The IIAMT has joined with the Montana Municipal Interlocal Authority (MMIA) to provide access to Special Events Liability Coverage for events held on city or county property. This program offers easy and affordable short-term coverage for a wide variety of events.

To Access the IIAMT/PRIM Markets, Contact:

 processing@iiamt.org

 406-831-0903