

IIAMT Agency Member Bulletin

FEBRUARY 26, 2026

Dive into **personalized insights made just for IIAMT Members!** Check out detailed info on member perks and explore a treasure chest of **exclusive resources** designed to make your experience even better. Plus, you'll get **expert tips** to take advantage of every part of your membership. Stay in the loop and learn more about how to **grow your agency** with each edition!

[Member Resource Library](#)

Exclusive Member Resources



The 2026 IIAMT InsurEXPO

May 4 - 6, 2026 | Billings, MT

You Asked, We Listened — And We're Delivering!

DAY ONE:

- Golf Tournament
- Past Presidents' Cocktail Reception
- Weekend Kickoff Cocktail Reception
- Annual Awards Dinner

DAY TWO:

- Trade Show
- Montana Insurance Industry Update
- Earn a Micro-Cert from The Institutes (+ 3 PC CE Credits)
- IBHS: Wildfire Prepared Homes (1 CE Credit)
- IBHS: Fortified Roofs (1 CE Credit)
- Cocktail Reception

DAY THREE:

- Ethics in Action (3 Ethics CE Credits)

[View Agenda](#)

[Register](#)

[Host a Trade Show Booth](#)

[Sponsor the Event](#)



How Does Your Agency Stack Up? Why Compensation Data Matters More Than Ever.

Learn how Agency Compensation 360 gives you real-time insights to compare pay, benefits, and staffing benchmarks against peers so you can make smarter, data-driven decisions.

[Go Deep](#)

[Start Your Survey](#)



Premium Financing: IIAMT & Imperial PFS

Empowering IIAMT members to streamline payments, boost retention, and grow revenue.

IPFS helps insurance agencies simplify premium financing and payments with one powerful platform. They offer flexible payment options, tools to speed up commissions, and ways to avoid cancellations. Their technology and support help you serve your customers better.

IIAMT members now have **free access** to IPFS's services.

[Learn more/Get Started](#)



Big I Montana Market Access

Introducing: 2 new exclusive markets!

IIAMT offers several market access points that will help any independent insurance agency grow to its fullest potential.

AmTrust

Access to a variety of products, including workers' compensation, restaurants with delivery services and non-profit organization insurance... [Read More](#)

Hanover

Hanover provides comprehensive insurance solutions for small businesses. The broad range of coverages includes BOP, CPP, Work Comp, Auto and Umbrella... [Read More](#)



What's Next For My Career?

You're ready to move forward in your career. We're here to help. We offer the courses, guidance, and resources you need to become a true expert in your field.

Below, you can find courses and programs most relevant to your role and experience. These recommendations are based on years of data specific to what others like you have taken with The Institutes to help them succeed.

All Roles | Agents & Brokers | Claims | Customer Service | Information Technology | Risk Management | Underwriting

[Start Here](#)

Curious about your learning options? [Find out more here.](#)

Learning Opportunities



Pressure Points: Ethics Under the Weight of Quotas and Claims

Explore how pressure, pace, and performance targets can blur ethical boundaries and learn how to stay grounded when integrity feels like a moving target.

LIVE WEBINAR

MAR. 11 2026, 9:00 AM MST

3 ETHICS CE CREDITS

FREE FOR IIAMT MEMBERS

[REGISTER NOW](#)

[Access Your Member Resources](#)

BULLETIN SPONSORED BY:

OUR MOUNTAIN STATES TEAM IS PLEASED TO ANNOUNCE

XPT SPECIALTY HAS A CONTRACT WITH *NORTHFIELD* INSURANCE COMPANY



For you, that means new and greater access to thousands of non-admitted risks and broad coverage options for **Commercial General Liability, Commercial Property, Crime, Inland Marine, Liquor Liability, Professional Liability** and more.

CONTACT OUR MOUNTAIN STATES TEAM TO GET STARTED

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