

# BIG **i** | MONTANA



## IIAMT Members:

Do you know how your agency compensation stacks up?

Don't miss out on this FREE new member benefit!

# Agency Compensation 360

POWERED BY BIG "I" STATES

Get Ready: Agency Compensation 360 is NOW LIVE – We Need Your Input!

*Something big is coming to the independent insurance world and you're going to want in on it.*

IIAMT, Catalyt and 37 other Big "I" state associations are proud to introduce **Agency Compensation 360** – the first comprehensive, multi-state survey with user-friendly, interactive dashboards designed to give independent agencies a clear view into **compensation**, **benefits**, and **outsourcing** across the industry.

# 4

**BENEFITS OF THE  
AGENCY COMPENSATION  
360 SURVEY**

01

### FREE INTERACTIVE DASHBOARD

Free access to an interactive dashboard with powerful filters (by state, region, agency size, role, and more)!

02

### CONFIDENTIAL BENCHMARKING

Secure and confidential benchmarking through our user-friendly online platform

03

### AGENCY-SPECIFIC METRICS

Actionable insights that fill national data gaps with local, agency-specific metrics

04

### \$2800 VALUE

IIAMT Agency members enjoy FREE access to an interactive dashboard that boasts robust filters, secure benchmarking on an intuitive platform, and actionable insights offering localized, agency-specific metrics, a \$2,800 value!

[GET STARTED](#)

[QUESTIONS? REACH OUT!](#)

# Visit Our New Website



[WWW.IIAMT.ORG](http://WWW.IIAMT.ORG)





# 2025 NATIONAL ABEN DAY

## INSURANCE HORROR STORIES

True Tales From the Industry

Mark your calendars for **National ABEN Day 2025**, a unique online event happening on Thursday, October 16 from 9 AM to 3 PM MT. This engaging day offers IIAMT members **5 hours of free CE**, packed with captivating insurance horror stories and valuable insights.

### Explore the lineup:

**E&O Nightmares:** Bryan Tilden shares real-world errors and omissions cases that will have you rethinking risk management.

**Strange but true claims:** Brian Hudson presents bizarre insurance stories that sound fictional but are all too real.

**True Crime: The Schoharie Limousine Accident:** Sue Keegan dives into the tragic event and its significant insurance repercussions.

This is your chance to learn, earn CE credits, and be entertained - all from the comfort of your home. Don't miss out on this annual opportunity. Reserve your spot today!

[Register Now](#)

Sponsored by [Montana State Fund](#)

## BIG **i** | MONTANA

### 2025 Montana Legislative Changes to Montana Statutes

A class designed to provide insurance producers with legislative updates from the 2025 Montana Legislature Regular Session that impact the property and casualty industry. Led by Bob Biskupiak (IIAMT Director of Government/Technical Affairs).

**1 CE Credit**

**IIAMT Members: \$30 | Non-members: \$45**

You also have the opportunity to register your full agency at a discounted price. If you register 5-9 employees, you will receive 10% off your registration cost. If you register 10+ employees, you will

October 16, 2025 | 9 - 10 AM | [Register Now](#)

## Get Your CE Credits - For Free!

Don't forget — IIAMT Agency members have **free access** to all The Institutes/CEU live and on-demand courses, including these valuable upcoming opportunities:



From Drizzle to Disaster: A Deep Dive into Flood Insurance

Wednesday, October 1, 2025 (11:00 AM - 2:00 PM) (MDT)

This 3-hour webinar clarifies flood insurance, covering flood risk mapping, rating, and management, including FEMA's Risk Rating 2.0 model and private market options. Participants will learn about policy forms, claims challenges, community resilience tools, ethical considerations, and strategies for addressing objections, particularly in underserved markets, to gain a comprehensive understanding of flood insurance.

*Approved for 3 "General" CE Credits*

[REGISTER](#)



Floods, Faults & Firestorms: Wildfire, Earthquake and Flood Risk in the US

Tuesday, October 7, 2025 (9:00 AM - 10:00 AM) (MDT)

Wildfire, earthquake, and flood risks are increasing across the U.S. due to changing risk zones, misconceptions, and underinsurance. Factors like population shifts, aging infrastructure, and climate trends are altering exposure. Insurers are adapting with new coverage options, while agents can implement strategies to reduce E&O exposure and improve client discussions. Disasters may be nearer than expected.

*Approved for 1 "General" CE Credit*

[REGISTER](#)



Who's Covered? Demystifying Additional Insured Endorsements

Wednesday, October 15, 2025 (9:00 AM - 10:00 AM) (MDT)

Additional insured endorsements can strengthen contracts but carry risks. Key points include:

- Strategic endorsement use and who to add
- Effects on liability, claims, and premiums
- Types and variations of endorsements
- Differences between additional and named insureds
- Underwriting factors and recent changes
- Complications in personal lines

It's vital to balance protection with exposure and consider alternative risk transfer tools.

*Approved for 1 "General" CE Credit*

**REGISTER**



Legal System Abuse: A Growing Threat to Claims and Coverage

Tuesday, October 21, 2025 (9:00 AM - 10:00 AM) (MDT)

The webinar explores the effects of legal system abuse on defense costs, nuclear verdicts, and underwriting challenges. It discusses tactics like inflated claims and third-party litigation funding, along with insurer strategies such as Special Investigative Units (SIUs) and predictive underwriting tools. Participants will analyze real-world examples, legal trends, and ethical issues to better understand the impact of legal abuse on the insurance industry.

*Approved for 1 "General" CE Credit*

**REGISTER**

**CREATE YOUR FREE ACCOUNT**

The IIAMT ICYMI Bulletin is Here!



*Stay in the know about all things IIAMT and the Montana insurance industry.*

Click the button below to sign up for the ICYMI newsletter.

**STAY IN THE KNOW**



**ABOUT US**



**RESOURCES**



**PRODUCTS**



**EDUCATION**



**EVENTS**



**JOIN**

## BIG I MONTANA ASSOCIATE MEMBERS

Acuity  
Allstate Insurance Company  
AmTrust North America  
Applied Underwriters A Berkshire  
Hathaway Company  
Associated Employers  
Big Sky Underwriters  
Berkley North Pacific  
Berkshire Hathaway GUARD Insurance  
Companies  
Capital Premium Financing  
Cochrane & Company  
Concorde General Agency Inc  
Erickson-Larsen, Inc.

First Insurance Funding  
Foremost  
Imperial PFS  
Ironpeak  
Main Street America  
Montana Agency Alliance  
Montana Association of Counties  
Montana Farmers Union  
Montana State Fund  
Progressive  
RPS Risk Placement Services, Inc  
Rain and Hail, a Chubb Company  
Redstone Insurance Brokers  
Travelers  
XPT Specialty



Independent Insurance Agents' Association of  
Montana  
3131 Dredge Drive  
Helena, MT 56602  
303.512.0627 | [iiamt.org](http://iiamt.org) | [education@iiamt.org](mailto:education@iiamt.org)

Independent Insurance Agents of Montana | 3131 Dredge Drive | Helena, MT 59602 US

[Unsubscribe](#) | [Update Profile](#) | [Constant Contact Data Notice](#)



Try email & social marketing for free!